Projects On Demand

POD Overview – COMPAS Go

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Welcome… to the first of a series of training recordings. Other recordings will cover specific topics covered in the overview. Lets get started!

I want to ask you a question. Have you noticed new demands of you in your work environment? People out, demanding customers and less time?
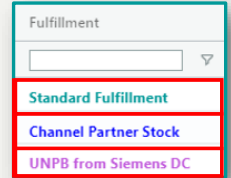
POD – Projects on Demand

Projects On Demand

How do you provide services to customers in a changing world? **SIEMENS** has a way to answer the demands of todays market.

POD

Get your quote "Price Approved" and then you can order "qualified" products in three ways to get material to your customer. ***FAST!***

✓ **Standard Fulfillment:** Enter the order the same way as usual.

✓ **Channel Partner Stock:** Ship from stock and receive credit for the difference between into stock price and approved price.

✓ **UNPB From Siemens DC:** Get material shipped from the distribution center at the approved price.

Users can select any Fulfillment for any line!

POD is a ***WIN-WIN.***

Fulfillment
▽
Standard Fulfillment
Channel Partner Stock
UNPB from Siemens DC

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POD Standard Fulfillment, Channel Partner Stock and UNPB From Siemens DC

Standard Fulfillment is standard procedure. The Schedule area has a Ship Cans Ahead(My Stock) Shipping cans from Channel Partner Stock is different than Ship Cans Ahead. I will show you the difference.

Convert a P1 panelboard to unassembled, take from stock and get a rebate on the difference between stock and approved price.

Projects On Demand Overview – "Channel Partner Stock"

| | 21000 ⌄ | TYZ:PANELBOARD | VAJ | LPA | PANELBOARD P1 | 1 | 06/02/2021 | 11 Days | **Channel Partner Stock** | | Standard | SIEMENS |

Tip: To see all products from stock click "Show All".   ⬤ Show All

| Check Availability | Call Ahead Details | Add Marking | | | | | | | | | |

☐	Line#	Product Id	Class	Designation	Description	Qty	Req Ship Date	Std Lead Time	Fulfillment	Status	Type
☐	↳ 21000 ⌃	TYZ:PANELBOARD	VAJ	LPA	PANELBOARD P1	1	06/02/2021	11 Days	Channel Partner Stock	Standard	SIEMENS
☐	21041	EGK	VA5	LPA	GND BUS KIT, AL. 42 CKT (100/...	1	05/19/2021	2 Days	Channel Partner Stock	Standard	SIEMENS
☐	21042	US2:MLKA3A	VA5	LPA	KIT 250A Main Lug Kit 3PH	1	05/19/2021	2 Days	Channel Partner Stock	Standard	SIEMENS
☐	21043	US2:P1X42MC2...	VA5	LPA	P1 REV. UPB 250A 208/120V 42...	1	05/19/2021	2 Days	Channel Partner Stock	Standard	SIEMENS
☐	21044	S44B	VA5	LPA	FAS-LATCH FRONT ASSY 20W 4...	1	05/19/2021	2 Days	Channel Partner Stock	Standard	SIEMENS
☐	21045	B44	VA5	LPA	20W TYPE 1 BOX W/O GROUN...	1	05/19/2021	2 Days	Channel Partner Stock	Standard	SIEMENS
☐	21046	B120	NL9	LPA	BREAKER 20A 1P 120V 10K BL	42	05/19/2021	2 Days	Channel Partner Stock	Standard	SIEMENS

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Show Child Lines. Expands to view all child lines for panelboards.

Projects On Demand Overview – "UNPB from Siemens DC"

Concert P1 panelboard and get components directly from the DC at the approved price.

Projects On Demand Overview – "UNPB from Siemens DC"

☐	↳ 22000 ⌄	TYZ:PANELBOARD	VAJ	LPB	PANELBOARD P1	1	06/02/2021	11 Days	UNPB from Siemens DC	Standard	SIEMENS

Tip: To see all products from UNPB from Siemens DC click "Show All".

Show All

☐	↳ 22000 ⌃	TYZ:PANELBOARD	VAJ	LPB	PANELBOARD P1	1	06/02/2021	11 Days	UNPB from Siemens DC
☐	22041	EGK	VA5	LPB	GND BUS KIT, AL. 42 CKT (100/...	1	05/19/2021	2 Days	UNPB from Siemens DC
☐	22042	US2:MLKA3A	VA5	LPB	KIT 250A Main Lug Kit 3PH	1	05/19/2021	2 Days	UNPB from Siemens DC
☐	22043	US2:P1X42MC2...	VA5	LPB	P1 REV. UPB 250A 208/120V 42...	1	05/19/2021	2 Days	UNPB from Siemens DC
☐	22044	S44B	VA5	LPB	FAS-LATCH FRONT ASSY 20W 4...	1	05/19/2021	2 Days	UNPB from Siemens DC
☐	22045	B44	VA5	LPB	20W TYPE 1 BOX W/O GROUN...	1	05/19/2021	2 Days	UNPB from Siemens DC
☐	22046	B120	NL9	LPB	BREAKER 20A 1P 120V 10K BL	42	05/19/2021	2 Days	UNPB from Siemens DC

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UNPB From Siemens DC - P1 panelboard, get components directly from the DC at the approved price.

Cans ahead – Not POD. Select Ship cans ahead (My Stock) . Then Show All. Check the can needing to be shipped from Stock..

Cans ahead – Not POD. Message confirming where the cans are coming from. Click yes and the can will be removed from the order. Line now shows that the can is coming from stock.

Ship Cans Ahead (My Stock) Review – "Not POD"

Lines 21000 and 22000 show the applied Fulfillment.

☐	↳ 20000 ⌄	TYZ:PANELBOARD	VAJ	LP	PANELBOARD P1	1	06/02/2021	11 Days	**Standard Fulfillment**
☐	↳ 21000 ⌄	TYZ:PANELBOARD	VAJ	LPA	PANELBOARD P1	1	06/02/2021	11 Days	**Channel Partner Stock**
☐	↳ 22000 ⌄	TYZ:PANELBOARD	VAJ	LPB	PANELBOARD P1	1	06/02/2021	11 Days	**UNPB from Siemens DC**
☐	↳ 23000 ⌄	TYZ:PANELBOARD	VAJ	LPC	PANELBOARD P1	1	06/02/2021	11 Days	**Standard Fulfillment**

The can for line 23000 shows the Fulfillment from "Show All" .   ⬤ Show All

☐	23030	B44	VA5	LPC	20W TYPE 1 BOX W/O GROUN...	1	05/18/2021	1 Days	**Cans Ahead (from Channel Partner Stock)**

Remember, when taking cans from stock the can price is removed from the quote/order. The can price is the same from stock and in the quote/order.

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Show Child Lines

Projects On Demand Requirements & Processes

Projects On Demand

1. Sales invites potential POD user(s).
2. Sales submits the completed Commercial Programs form for approval to use POD. Commercial Programs : Account Administration form is in the Sales Resource Center. (SRC)

Sales Resource Center

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How do I get POD and how to apply

Projects On Demand Requirements & Processes

1. Sales invites potential POD user(s).
2. Sales submits the completed Commercial Programs form for approval to use POD. Commercial Programs : Account Administration form is in the Sales Resource Center. (SRC)
3. Once approved to use POD a quote must be "Price Approved" before going to the shipping screen.
4. The "Fulfillment" column in the Shipping screen will show Standard Fulfillment as a default. "Fulfillment" indicates where the product(s) are being supplied/shipped from.

Step 1: Fulfillment
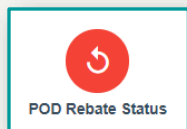
- ● Standard Fulfillment
- ○ Channel Partner Stock
- ○ UNPB from Siemens DC

4. If the selection is UNPB from Siemens DC, the order will be processed if all components are in stock. If not, POD will provide a user with other options to change the Fulfillment from UNPB from Siemens DC.

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How do I get POD and how to apply

POD Rebate Status

POD Rebate Status

Your POD Rebate Status is found in the Task Menu on the Quote Details screen. You can find it to the left of COMPAS in the header bar.

⊞ COMPAS

The POD Rebate Status has several column topics to help you manage your Rebates.

Line#	Order#	QuoteName	Product ID	Fulfillment Type	Sold Date	Status	POD Status Update... ↓	Error Status	Claim Number

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Manage Rebate

POD Overview – COMPAS Go

Thank You for your time in reviewing POD Overview.

Remember, this recording is the first in a series of training recordings focused on POD functionality.