PCD Projects On Demand Channel Partner Stock

Channel Partner Stock– COMPAS Go

Unrestricted | © Siemens Industry, Inc. 2021 | Mark Kossbiel | Go To Market | May

SIEMENS

SIEMENS



Select Channel Partner Stock. Get the price approved first. Fulfillment in the Shipping screen.

ulfil	Iment: Channel	Partner Stock								×
licat	e Line Items							Show All	Kit	▼ Assign To All Items
	Line #	Product ID	Description	Required Qty	Available Qty*	Release Later	Option		Error	r/Status
	20000 🗸	TYZ:PANELBOARD	PANELBOARD P1		0		💿 кл 🔘	Components		
	21000 🗸	TYZ:PANELBOARD	PANELBOARD P1		0		💿 кіт 🔾	Components		
lfil	lment: Ch	nannel Partner	Stock provides a	user the ab	ility to apply	/ for the Reb	ate Credit	or Release	e Later	Please allow

Available Quantity will display the requested quantity if the "Bank" has recorded inventory. Release Later allows a user to hold the Credit request if the Available Quantity comes up a "0". Option describes the line category.

Fulfi	llment: Chanr	el Partner Stock						×	Line 20000. With Show All sel
Applics	ble Line Items						Show All 🛑 🖡	Kt 👻 Assign To All Items	notice both Kit and Componer
	Line #	Product ID	Description	Required Qty	Available Qty*	Release Later	Option	Error/Status	Breaker Option Main Breaker
	20000 ^	TYZ PANELBOARD	PANELBOARD P1				Kit Components		US2:MBKQR3200A.
		US2:MBKQR3200A	RP1 BREAKER KIT 3PH 240V 10KA QR23E200	1	1			Quantity is available	
		EGK	GND BUS KIT, AL. 42 CKT (100/Bx)	1	1			Quantity is available	Line 21000. Only Kit is enable
		US2 P1X42MC250AT	P1 REV. UPB 250A 208/120V 42CIR AL	1	1			Quantity is available	because this panelboard is ML
		S448	FAS-LATCH FRONT ASSY 20W 44H, SURFACE	1	2			Quantity is available	Option is for Main Breakers.
		B44	20W TYPE 1 BOX W/O GROUND BUS, 44H X 20W	1	2			Quantity is available	Selecting Kit or Component co
		B120	BREAKER 20A 1P 120V 10K BL	42	42			Quantity is available	dependent on what the Chann
	21000 🔨	TYZ:PANELBOARD	PANELBOARD P1				Kit Components		Partner stocks.
		EGK	GND BUS KIT, AL. 42 CKT (100/Bx)	1	1		\square	Quantity is available	For this example. I have no A
		US2 P1X42MC250AT	P1 REV. UPB 250A 208/120V 42CIR AL	1	1			Quantity is available	Qtv. issues so I can now proce
		S448	FAS-LATCH FRONT ASSY 20W 44H, SURFACE	1	1			Quantity is available	the Rebate Credit.
		B44	20W TYPE 1 BOX W/O GROUND BUS, 44H X 20W	1	1			Quantity is available	
		US2:MLKA3A	KIT 250A Main Lug Kit 3PH	2	2			Quantity is available	
		B120	BREAKER 20A 1P 120V 10K BL	42	42			Quantity is available	

This example shows the Available Quantity for each panelboard catalog number. Notice the Kit Components Options are both enabled for the first panelboard. The second panelboard only has Kit enabled.

	_	_							Line 2000 When select
Fulf	illment: Chanr	nel Partner Stock						×	Components, the Main Br
Applics	able Line Items						Show All 🛑 Ki	 Assign To All Items 	broken up into two units.
	Line #	Product ID	Description	Required Qty	Available Qty*	Release Later	Option	Error/Status	breaker mounting hardwa
	20000 🔨	TYZ:PANELBOARD	PANELBOARD P1				🔿 Kit 💿 Components		Breaker (US2:MBKQR3A) and the
		EGK	GND BUS KIT, AL. 42 CKT (100/Bx)	1	1			Quantity is available	
		US2/MBKQR3A	RP1 KIT QR MAIN/SUBFEED BREAKER 3PH	1	1	_		Quantity is available	Line 20000 shows a 0 Ava
		US2:QR238200	BREAKER QR 3P 200A 240V 10KA	1	0			Quantity is not available	Bank Quantity for the
		US2:P1X42MC250AT	P1 REV. UPB 250A 208/120V 42CIR AL	1		J		Quantity is available	US2:QR23B200.
		S448	FAS-LATCH FRONT ASSY 20W 44H, SURFACE	1	2			Quantity is available	
		B44	20W TYPE 1 BOX W/O GROUND BUS, 44H X 20W	1	2			Quantity is available	
		B120	BREAKER 20A 1P 120V 10K BL	42	42			Quantity is available	
	21000 🔨	TYZ:PANELBOARD	PANELBOARD P1				● Kit ○ Components		
		EGK	GND BUS KIT, AL. 42 CKT (100/Bit)	1	1			Quantity is available	
		US2:P1X42MC250AT	P1 REV. UPB 250A 208/120V 42CIR AL	1	1			Quantity is available	
		S44B	FAS-LATCH FRONT ASSY 20W 44H, SURFACE	1	1			Quantity is available	
		B44	20W TYPE 1 BOX W/O GROUND BUS, 44H X 20W	1	1			Quantity is available	
		US2:MLKA3A	KIT 250A Main Lug Kit 3PH	2	2			Quantity is available	
		B120	BREAKER 20A 1P 120V 10K BL	42	42			Quantity is available	

Example of Available Quantity having a line with a "0" Bank balance.

Fulf	illment: Chani	nel Partner Stock						×	Select all or just the panelbo
Applic	able Line Items						Show All 🛑 Ki	Assign To All Items	you want to submit for Reba
	Line #	Product ID	Description	Required Qty	Available Qty*	Release Later	Option	Error/Status	Credit. (No Release Later)
	20000 🔨	TYZ:PANELBOARD	PANELBOARD P1				Kit Components		Click on Apply.
		US2 MBKQR3200A	RP1 BREAKER KIT 3PH 240V 10KA QR23B200	1	1			Quantity is available	
		EGK	GND BUS KIT, AL. 42 CKT (100/Bx)	1	1			Quantity is available	Continue processing the ord
		US2/P1X42MC250AT	P1 REV. UPB 250A 208/120V 42CIR AL	1	1			Quantity is available	in Review and Submit.
		S448	FAS-LATCH FRONT ASSY 20W 44H, SURFACE	1	2			Quantity is available	Submit For Order Entry
		B44	20W TYPE 1 BOX W/O GROUND BUS, 44H X 20W	1	2			Quantity is available	Submit for Order Entry
		B120	BREAKER 20A 1P 120V 10K BL	42	42			Quantity is available	
	21000 🔨	TYZ:PANELBOARD	PANELBOARD P1				🖲 ка: 🔘 Components		Order Submission
		EGK	GND BUS KIT, AL. 42 CKT (100/Bs)	1	1			Quantity is available	Order Submitted Successfully.
		US2 P1X42MC250AT	P1 REV. UPB 250A 208/120V 42CIR AL	1	1			Quantity is available	
		S448	FAS-LATCH FRONT ASSY 20W 44H, SURFACE	1	1			Quantity is available	
		B44	20W TYPE 1 BOX W/O GROUND BUS, 44H X 20W	1	1			Quantity is available	
		US2:MLKA3A	KIT 250A Main Lug Kit 3PH	2	2			Quantity is available	Click on "OK"
		B120	BREAKER 20A 1P 120V 10K BL	42	42			Quantity is available	

Process this claim where the Available Quantity is satisfied.



Once the order is submitted the claim is processed. Then complete.

COMPAS			POD EXPORT Submitted	~	DPEN		+ (@	Ask Sandy 💬 Feedback
				Order Details				
Order Number 1008958352	Quote Name POD EXPORT	Claim Number 9001027721	Success 2 Lines \$5.72				Export	Reapply Fulfillment
Line#	Product ID	Status	Credit Memo	Fulfillment	POD Status Updated On Error Status	Released	Customer PO	Rebate Cla
			7			⊽	V	⊽
	8							
Le 21000 Le 20000	TYZ:PANELBOARD TYZ:PANELBOARD TYZ:PANELBOARD	Success Success	ens "Order De	Channel Partner Stock Channel Partner Stock etails". Impo	es/27/2021 es/27/2021	↓ ↓ 21000	234567 234567	900102772 900102772 TYZ:PANELBOARD
Let 2000 Let 2000 Let 2000 Let 2000 Let 2000	e Green ch tus, Credit	Saccess Saccess neck mark ope Memo, Rebat	ens "Order De te Claim #, C	Channel Partner Stock Channel Partner Stock etails". Impo OMPAS Uni	eszarzez eszarzez rtant fields to t Price,	✓ ✓ ↓ 21000 21046	234567 234567	900102772 900102772 TYZ:PANELBOARD B120
icking on th sers are Sta kt. COMPAS	e Green ch tus, Credit S Price, Bar	Success Success neck mark ope Memo, Rebat nk Unit Price,	ens "Order De te Claim #, Co Ext. Bank Pri	channel Partner Stock Channel Partner Stock etails". Impo OMPAS Uni ice, Rebate	estraat estraat fields to t Price, Unit Credit, and	21046	234567 234567	900102772 900102772 TYZ:PANELBOARD B120 US2:MLKA3A
icking on th sers are Sta t. COMPAS t. Rebate A	e Green ch tus, Credit S Price, Bar mount. To	Succes Succes neck mark ope Memo, Rebat nk Unit Price, open each pa	ens "Order De te Claim #, Co Ext. Bank Pri anelboard, clic	Cland Patter Sock Cound Patter Sock etails". Impo OMPAS Uni ice, Rebate ck the line a	estraat estraat fields to t Price, Unit Credit, and row. This will	21046 21046 21044	234567	900102772 900102772 TYZ:PANELBOARD B120 US2:MLKA3A B44
icking on the sers are Star d. COMPAS d. Rebate A pand to sho	e Green ch tus, Credit S Price, Bar mount. To bw panelbo	Succes Succes neck mark ope Memo, Rebat nk Unit Price, open each pa ard prices. (N	ens "Order De te Claim #, Co Ext. Bank Pri nelboard, clic lote: Prices at	Cland Patter Sock Counce Parter Sock etails". Impo OMPAS Uni ice, Rebate ck the line a t the Panelb	everyon extrant fields to t Price, Unit Credit, and row. This will oard level are	21046 21046 21044 21043	234567	900102772 900102772 TYZ:PANELBOARD B120 US2:MLKA3A B44 S44B
Licking on the sers are Star kt. COMPAS kt. Rebate A spand to sho tals)	e Green ch tus, Credit S Price, Bar mount. To pw panelbo	Succes Succes neck mark ope Memo, Rebat nk Unit Price, open each pa ard prices. (N	ens "Order De te Claim #, C0 Ext. Bank Pri anelboard, clic lote: Prices at	Clanel Parter Sock Councel Parter Sock etails". Impo OMPAS Unit ice, Rebate ck the line a t the Panelb	everyonen everyonen trant fields to t Price, Unit Credit, and rrow. This will oard level are	21000 21046 21047 21044 21043 21042	234567 234567	001102772 800102772 TVZ:PANELBOARD 8120 US2:MLKA3A 844 S448 US2:P1X42MC250A

Order details ate available. Export information is available.

POD-Channel Partner Stock – Export View



В	С	D	E	К
Line#	Product ID	Status	Credit Memo	Rebate Claim #
20000	TYZ:PANELBOARD	Success		9001027694
20046	B120	Success		9001027694
20045	B32	Success		9001027694
20044	S32B	Success		9001027694
20043	US2:P1X18MC250AT	Success		9001027694
20042	US2:MLKA3A	Success		9001027694
20041	EGK	Success		9001027694
1000	1			5.8.9.V

The Credit Memo will populate overnight in the system and viewable the next day. Credit is then retrieved from I Mall. The Rebate Claim # is provided immediately. Export allows users to view pricing information and import prices into their systems.

N	0	Р	Q	R	S	Т
Quantity	COMPAS Unit Price	Ext COMPAS Price	Bank Unit Price	Ext Bank Price	Rebate Unit Credit	Ext Rebate Amount
1	335.78	335.78	245.45	245.45	196.74	196.74
18	9.82	176.7	16.89	304.02	7.07	127.26
1	32.45	32.45	32.45	32.45	0	0
1	38.39	38.39	38.39	38.39	0	0
1	63.39	63.39	113.3	113.3	49.91	49.91
1	22.4	22.4	40.04	40.04	17.64	17.64
1	2.45	2.45	4.38	4.38	1.93	1.93

COMPAS Unit Price is the Approved price. Bank Unit Price is the Rebate price. Rebate Unit Credit is the difference to be applied to the Rebate for this panelboard. Note: No dollar rebate for Box and Front because they have a fixed cost.

(Note: Excel file edited for discussion.) Page 9 Unrestricted | © Siemens Industry, Inc. 2021 | Mark Kossbiel | Go To Market | May

SIEMENS

Excel sheet information from using the Export button.

	Order		\$ Pricing					Shipping				Note: The Status now
					Quote Details	Siemens F	Products Cu	istomer Pr	oducts	CRM		has a symbol that means the order lines
Ch	eck Availability	Move Line Items Speed A	Assign Report Group	Quick Add	℃ Change Order ▼							Were Rejected and
	Line#	Product ID	Description	Designati	ion Qty I	Unit Price	Total Price	Туре	Sta	tus	I.	Cancelled from the
	▼	▼	▼			▽		All	v		⊽	order because the
)	₩ 20000	TYZ:PANELBOARD	A PANELBOARD P1	A	1	\$5,810.37	\$5,810.37	SIEMENS				material came out of
	⇒ 20041	US2:MBKQR3200A	RP1 BREAKER KIT 3PH 240V 10	A	1	\$1,566.24	\$1,566.24	SIEMENS	8			atook
	₩ 20042	EGK	GND BUS KIT, AL. 42 CKT (100/	А	1	\$19.87	\$19.87	SIEMENS	8			SIOCK.
	↓ 20043	US2:P1X42MC250AT	P1 REV. UPB 250A 208/120V 42	А	1	\$794.92	\$794.92	SIEMENS	8			
	↓ 20044	S44B	FAS-LATCH FRONT ASSY 20W 4	A	1	\$46.42	\$46.42	SIEMENS	8			
	L → 20045	844	20W TYPE 1 BOX W/O GROUN	A	1	\$37.95	\$37.95	SIEMENS	8			
	↓ 20046	8120	BREAKER 20A 1P 120V 10K BL	A	42	\$79.64	\$3,344.88	SIEMENS	8			
	₩ 21000		A PANELBOARD P1	в	1	\$3,820.37	\$3,820.37	SIEMENS				
	₩ 21041	EGK	GND BUS KIT, AL. 42 CKT (100/	в	1	\$16.41	\$16.41	SIEMENS	8			
	₩ 21042	US2:P1X42MC250AT	P1 REV. UPB 250A 208/120V 42	в	1	\$656.57	\$656.57	SIEMENS	8			
	₩ 21043	S44B	FAS-LATCH FRONT ASSY 20W 4	в	1	\$46.42	\$46.42	SIEMENS	8			
	₩ 21044	844	20W TYPE 1 BOX W/O GROUN	в	1	\$37.95	\$37.95	SIEMENS	8			
	₩ 21045	US2:MLKA3A	KIT 250A Main Lug Kit 3PH	в	2	\$150.12	\$300.24	SIEMENS	8			
	₩ 21046	8120	BREAKER 20A 1P 120V 10K BL	в	42	\$65.78	\$2,762.76	SIEMENS	8			

All P1 panelboards taken from stock will have a Cancelled icon because these items were taken out of the order.

Projects On Demand Channel Partner Stock

Thank You for your time in reviewing Channel Partner Stock.

Unrestricted | © Siemens Industry, Inc. 2021 | Mark Kossbiel | Go To Market | May

SIEMENS

SIEMENS